

Supplier Engagement

Supplier engagement gives companies a strategic channel to drive emissions reductions beyond their direct operations by influencing the performance and practices of the companies that support their value chain. Regular collaboration—through data sharing, joint improvement initiatives, and capacity-building programs—strengthens accountability and accelerates progress across supplier tiers.

“Decarbonizing Scope 3 is achieved through partnership. When suppliers and OEMs collaborate early and openly, we unlock innovation, reduce risk, and build a value chain ready for the future of mobility.”

– Honda, Environmental Sustainability Lead

Highlights

Payback Potential: **Low**

Implementation Complexity: **Medium**

Key Stakeholders: Supply Chain Mgrs., Procurement, and Sustainability Mgrs.

GHG Reduction Potential: **High**

GHG Scopes Reduced: Scope 3

Progress toward these Honda Scorecard Requirements

● Achieve carbon neutrality



How this drives GHG reductions

Emissions generated by companies in your supply chain are your Scope 3 emissions, which Honda requires you to reduce. By setting clear expectations, sharing technical guidance, and providing incentives for your suppliers, you can help your supply chain adopt lower-carbon materials, more efficient production methods, and lower emissions logistics. This approach reduces suppliers' operational emissions and therefore reduces Scope 3 emissions, while also building more resilient and sustainability-aligned partnerships.

Where to start

Map key suppliers, gather emissions and climate performance data, and assess where the largest Scope 3 improvement opportunities exist.

Set clear expectations for key suppliers—such as emissions reporting, emissions reduction targets, or low-carbon material requirements—while offering tools, training, or joint initiatives to help suppliers make measurable progress.

Project examples

- Supplier data collection and emissions hotspot identification
- Supplier targets and compliance tracking
- Climate maturity support offerings (webinars, cohorts, etc.)
- Emissions reduction project implementation support
- Product redesign alignment



Resources to guide you

[Trio's Supply Chain Decarbonization Whitepaper](#): This guide helps organizations engage suppliers through data, education, and implementation to drive deep Scope 3 GHG reductions.

[Advancing Sustainability in the Built Environment](#): These industry-led recommendations can help suppliers integrate sustainability into the planning, design, and construction of new manufacturing facilities.

[Evaluating the Carbon Intensity of Materials Used in Automotive Products](#): This guidance can help suppliers to interpret material-level carbon impacts and shift toward cleaner, lower-carbon sourcing.